# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 1, 2023

### FLOWSERVE CORPORATION

(Exact Name of Registrant as Specified in its Charter)

New York (State or Other Jurisdiction of Incorporation) **001-13179** (Commission File Number)

**31-0267900** (IRS Employer Identification No.)

**5215 N. O'Connor Blvd., Suite 700, Irving, Texas** (Address of Principal Executive Offices)

**75039** (Zip Code)

(972) 443-6500

(Registrant's telephone number, including area code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$1.25 Par Value	FLS	New York Stock Exchange

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions ( <i>see</i> General Instruction A.2. below):  ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)  ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company $\Box$ If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\Box$

#### Item 2.02 Results of Operations and Financial Condition.

On August 1, 2023, Flowserve Corporation, a New York corporation (the "Company"), issued a press release announcing financial results for its second quarter ended June 30, 2023. A copy of this press release is attached as Exhibit 99.1 and incorporated herein by reference.

The information in this Item 2.02 of Form 8-K and in Exhibit 99.1 attached hereto is furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

#### Item 7.01 Regulation FD Disclosure.

#### **Earnings Presentation**

On August 2, 2023, the Company will make a presentation about its financial and operating results for the second quarter of 2023, as noted in the press release described in Item 2.02 above. The Company has posted the presentation on its website at http://www.flowserve.com under the "Investor Relations" section.

The information in this Item 7.01 of Form 8-K is furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhib	its.
Exhibit No.	Description
<u>99.1</u>	Press Release, dated August 1, 2023.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FLOWSERVE CORPORATION

Dated: August 1, 2023 By: /s/ Amy B. Schwetz

Amy B. Schwetz Senior Vice President, Chief Financial Officer

### Flowserve Corporation Reports Second Quarter 2023 Results; Raises 2023 Financial Guidance

- Raised full-year Revenue and Adjusted EPS guidance range as a result of strong year-to-date results and increased expectations for the remainder of the year
- Reported and Adjusted¹ Earnings Per Share (EPS)⁴ grew 15 and 73 percent year-over-year to 39 cents and 52 cents, respectively
- Achieved sixth consecutive quarter with bookings above \$1 billion including the second quarter's healthy \$1.1 billion; driven by aftermarket growth of 12.3%
- Generated substantial revenue growth of 22.5%, delivering an adjusted operating margin of 10.4%, an increase of 320 bps year-over-year
- Sizable backlog of \$2.84 billion increased 3.9%, or \$108 million, versus 2022 year-end, supported by 1.03x book-to-bill in the second quarter
- Increased year-to-date operating cash flow by \$122 million versus prior year

DALLAS--(BUSINESS WIRE)--August 1, 2023--Flowserve Corporation (NYSE: FLS), a leading provider of flow control products and services for the global infrastructure markets, today announced its financial results for the second quarter ended June 30, 2023.

#### Second Quarter 2023 Highlights (all comparisons to the 2022 second quarter, unless otherwise noted)

- Reported Earnings Per Share (EPS) of \$0.39 and Adjusted Earnings Per Share (EPS)<sup>1</sup> of \$0.52, compared to \$0.34 and \$0.30, respectively
  - Second quarter 2023 Reported EPS includes after-tax adjusted expenses of \$17.0 million, comprised of realignment charges, below-the-line foreign exchange, Velan acquisition and integration costs, and additional expense related to a previously reserved sales contract
- Total bookings were \$1.11 billion, up \$67.0 million or 6.4%. On a constant currency basis<sup>2</sup>, total bookings were up \$69.0 million or 6.6%
  - Original equipment bookings were \$520.1 million, up \$2.1 million or 0.4%. On a constant currency basis<sup>2</sup>, original equipment bookings were up \$1.1 million or 0.2%
  - Aftermarket bookings were \$590.9 million, up \$64.9 million or 12.3%. On a constant currency basis<sup>2</sup>, aftermarket bookings were up \$67.9 million or 12.9%
- Sales were \$1.08 billion, up \$198.2 million or 22.5%. On a constant currency basis<sup>2</sup>, sales were up \$202.0 million or 22.9%
  - Original equipment sales were \$517.8 million, up \$106.5 million or 25.9%. On a constant currency basis², original equipment sales were up \$107.9 million or 26.2%
  - Aftermarket sales were \$562.6 million, up \$91.7 million or 19.5%. On a constant currency basis<sup>2</sup>, aftermarket sales were up \$94.1 million or 20.0%
- Reported gross and operating margins were 29.9% and 8.9%, respectively
  - Adjusted gross and operating margins<sup>3</sup> were 30.3% and 10.4%, respectively
- Backlog of \$2.84 billion, up \$527.0 million or 22.8%, compared to the 2022 second quarter

"We are pleased to report strong revenue growth and enhanced margins in the second quarter, building on the momentum we established over the past several quarters," said Scott Rowe, Flowserve's president and chief executive officer. "The improved operating environment, combined with our internal process changes, has Flowserve delivering at a much higher level. My confidence around our operational execution continues to grow, which has led us to increase our full year guidance range for the second time this year."

Rowe concluded, "Our 3D strategy remains aligned with the current environment, and has the company positioned for growth despite some global economic uncertainty. We fully expect that the strong aftermarket and MRO spending environment will continue at least into next year. Combining these short cycle trends with our solid project funnel supports our expectations for revenue growth through at least 2024. Our significantly improved execution, near-record backlog levels, and healthy market outlook should enable Flowserve to deliver increased value to our customers, shareholders, and associates in 2023 and beyond."

### Revised 2023 Guidance<sup>4</sup>

Flowserve is raising its Revenue and Adjusted EPS guidance metrics for 2023, as well as updating or re-affirming certain other financial metrics, as shown in the table below:

	Prior Target Range <sup>5</sup>	Revised Target Range
Revenue Growth	Up 10.0% to 12.0%	Up 16.0% to 18.0%
Reported Earnings Per Share	\$1.40 - \$1.65	Re-affirmed
Adjusted Earnings Per Share	\$1.65 - \$1.85	\$1.85 - \$2.00
Net Interest Expense	\$55 - \$60 million	~\$60 million
Adjusted Tax Rate	18% - 20%	~20%
Capital Expenditures	\$75 - \$85 million	Re-affirmed

The outlook excludes any contribution from the previously announced pending acquisition of Velan Inc. Additionally, Flowserve's 2023 Adjusted EPS target range also excludes expected adjusted items including identified realignment charges of approximately \$40 million, as well as the potential impact of below-the-line foreign currency effects and certain other discrete items which may arise during the course of the year, including the potential for additional realignment expense.

### **Second Quarter 2023 Results Conference Call**

Flowserve will host its conference call with the financial community on Wednesday, August 2<sup>nd</sup> at 11:00 AM Eastern. Scott Rowe, president and chief executive officer, as well as other members of the management team will be presenting. The call can be accessed by shareholders and other interested parties at www.flowserve.com under the "Investor Relations" section.

- <sup>1</sup> See Consolidated Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited) and Segment Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited) tables for a detailed reconciliation of reported results to adjusted measures.
- <sup>2</sup> Constant currency is a non-GAAP financial measure. We have calculated constant currency amounts and the associated currency effects on operations by translating current year results on a monthly basis at prior year exchange rates for the same periods.
- <sup>3</sup> Adjusted gross and operating margins are calculated by dividing adjusted gross profit and adjusted operating income, respectively, by revenues. Adjusted gross profit and adjusted operating income are derived by excluding the adjusted items. See Consolidated Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited) and Segment Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited) tables for a detailed reconciliation..
- <sup>4</sup> Adjusted 2023 EPS excludes identified realignment expenses, the impact from other specific discrete items (including planned Velan acquisition) and below-the-line foreign currency effects and utilizes current FX rates and approximately 131.8 million fully diluted shares.
- <sup>5</sup> Prior target range was provided as of May 2, 2023, and included revisions from Flowserve's initial guidance range provided February 10, 2023

#### **About Flowserve**

Flowserve Corp. is one of the world's leading providers of fluid motion and control products and services. Operating in more than 50 countries, the company produces engineered and industrial pumps, seals and valves as well as a range of related flow management services. More information about Flowserve can be obtained by visiting the company's Web site at www.flowserve.com.

Safe Harbor Statement: This news release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. Words or phrases such as, "may," "should," "expects," "could," "intends," "plans," "anticipates," "estimates," "believes," "forecasts," "predicts" or other similar expressions are intended to identify forward-looking statements, which include, without limitation, earnings forecasts, statements relating to our business strategy and statements of expectations, beliefs, future plans and strategies and anticipated developments concerning our industry, business, operations and financial performance and condition.

The forward-looking statements included in this news release are based on our current expectations, projections, estimates and assumptions. These statements are only predictions, not guarantees. Such forward-looking statements are subject to numerous risks and uncertainties that are difficult to predict. These risks and uncertainties may cause actual results to differ materially from what is forecast in such forward-looking statements, and include, without limitation, the following: the impact of the global outbreak of COVID-19 on our business and operations; global supply chain disruptions and the current inflationary environment could adversely affect the efficiency of our manufacturing and increase the cost of providing our products to customers; a portion of our bookings may not lead to completed sales, and our ability to convert bookings into revenues at acceptable profit margins; changes in global economic conditions and the potential for unexpected cancellations or delays of customer orders in our reported backlog; our dependence on our customers' ability to make required capital investment and maintenance expenditures; if we are not able to successfully execute and realize the expected financial benefits from any restructuring and realignment initiatives, our business could be adversely affected; the substantial dependence of our sales on the success of the oil and gas, chemical, power generation and water management industries; the adverse impact of volatile raw materials prices on our products and operating margins; economic, political and other risks associated with our international operations, including military actions, trade embargoes, epidemics or pandemics or changes to tariffs or trade agreements that could affect customer markets, particularly North African, Latin American, Asian and Middle Eastern markets and global oil and gas producers, and non-compliance with U.S. export/re-export control, foreign corrupt practice laws, economic sanctions and import laws and regulations; increased aging and slower collection of receivables, particularly in Latin America and other emerging markets; our exposure to fluctuations in foreign currency exchange rates, including in hyperinflationary countries such as Venezuela and Argentina; potential adverse consequences resulting from litigation to which we are a party, such as litigation involving asbestos-containing material claims; expectations regarding acquisitions and the integration of acquired businesses; the potential adverse impact of an impairment in the carrying value of goodwill or other intangible assets; our dependence upon third-party suppliers whose failure to perform timely could adversely affect our business operations; the highly competitive nature of the markets in which we operate; environmental compliance costs and liabilities; potential work stoppages and other labor matters; access to public and private sources of debt financing; our inability to protect our intellectual property in the U.S., as well as in foreign countries; obligations under our defined benefit pension plans; our internal control over financial reporting may not prevent or detect misstatements because of its inherent limitations, including the possibility of human error, the circumvention or overriding of controls, or fraud; the recording of increased deferred tax asset valuation allowances in the future or the impact of tax law changes on such deferred tax assets could affect our operating results; our information technology infrastructure could be subject to service interruptions. data corruption, cyber-based attacks or network security breaches, which could disrupt our business operations and result in the loss of critical and confidential information; ineffective internal controls could impact the accuracy and timely reporting of our business and financial results; and other factors described from time to time in our filings with the Securities and Exchange Commission.

All forward-looking statements included in this news release are based on information available to us on the date hereof, and we assume no obligation to update any forward-looking statement.

The Company reports its financial results in accordance with U.S. generally accepted accounting principles (GAAP). However, management believes that non-GAAP financial measures which exclude certain non-recurring items present additional useful comparisons between current results and results in prior operating periods, providing investors with a clearer view of the underlying trends of the business. Management also uses these non-GAAP financial measures in making financial, operating, planning and compensation decisions and in evaluating the Company's performance. Non-GAAP financial measures, which may be inconsistent with similarly captioned measures presented by other companies, should be viewed in addition to, and not as a substitute for, the Company's reported results prepared in accordance with GAAP.

# **CONDENSED CONSOLIDATED STATEMENTS OF INCOME** (Unaudited)

	Th	Three Months Ended June 30,							
(Amounts in thousands, except per share data)		2023		2022					
Sales	\$ 1	,080,376	\$	882,222					
Cost of sales		(757,616)		(632,393)					
Gross profit		322,760		249,829					
Selling, general and administrative expense		(230,082)		(194,606)					
Net earnings from affiliates		3,970		5,109					
Operating income		96,648		60,332					
Interest expense		(16,554)		(11,062)					
Interest income		1,907		854					
Other income (expense), net		(5,543)		7,589					
Earnings before income taxes		76,458		57,713					
Provision for income taxes		(21,304)		(11,618)					
Net earnings, including noncontrolling interests		55,154		46,095					
Less: Net earnings attributable to noncontrolling interests		(3,951)		(1,318)					
Net earnings attributable to Flowserve Corporation	\$	51,203	\$	44,777					
Net earnings per share attributable to Flowserve Corporation common shareholders:									
Basic	\$	0.39	\$	0.34					
Diluted		0.39		0.34					
Weighted average shares – basic		131,171		130,666					
Weighted average shares – diluted		131,810		131,245					

# $Consolidated \ Reconciliation \ of \ Non-GAAP \ Financial \ Measures \ to \ the \ Most \ Directly \ Comparable \ GAAP \ Financial \ Measure \ (Unaudited)$

(Amounts in thousands, except per share data)

		Selling, General & Other Income								Effective		
Thurs Marsha Fridad Irona 20, 2022	Gross	Ad	ministrative	Operating		Expense),	Income	Earnings	Tax		uted	
Three Months Ended June 30, 2023 Reported	Profit \$322,760	\$	<b>Expense</b> 230,082	\$	96,648	Net \$ (5,543)		Taxes \$ 21,304	(Loss) \$ 51,203			PS 0.39
Reported as a percent of sales	29.9%	-	21.3%	Ψ	8.9%	Ψ	-0.5%	2.0%	4.7%		\$	0.55
Realignment charges (a)	4,106		(7,445)		11,551		-	2,982	8,569	25.8%		0.07
Acquisition and integration-related (b)	-		(2,856)		2,856		-	732	2,124	25.6%		0.02
Discrete asset write-downs (c)	796		(1,038)		1,834		-	479	1,355	26.1%		0.01
Below-the-line foreign exchange impacts (d)	-		-		-		4,758	(156)	4,914	-3.3%		0.04
Adjusted	\$327,662	\$	218,743	\$	112,889	\$	(785)	\$ 25,341	\$ 68,165	26.0%	\$	0.52
Adjusted as a percent of sales	30.39	6	20.2%		10.4%	•	-0.1%	2.3%	6.3%			

Note: Amounts may not calculate due to rounding

- (a) Charges represent realignment costs incurred as a result of realignment programs of which \$4 is non-cash.
- (b) Charges represent acquisition and integration-related costs associated with the pending acquisition of Velan Inc.
- (c) Charge represents a further expense of \$1,834 associated with a sales contract that was initially reserved for in 2017.
- (d) Below-the-line foreign exchange impacts represent the remeasurement of foreign exchange derivative contracts as well as the remeasurement of assets and liabilities that are denominated in a currency other than a site's respective functional currency.

		Selling,									
	Gross		General & ministrative	0	perating		her Income Expense),	Income	Net Earnings	Effective Tax	uted
Three Months Ended June 30, 2022	Profit	710	Expense	Income Net			Taxes (Loss)		Rate	 PS	
Reported	\$249,829	\$	194,606	\$	60,332	\$	7,589	\$ 11,618	\$ 44,777	20.1%	\$ 0.34
Reported as a percent of sales	28.39	6	22.1%		6.8%		0.9%	1.3%	5.1%		
Realignment charges (a)	467	467 (62)			529		_	101	428	19.1% 0.0%	0.00
Acquisition and integration-related					-		_	-			0.00
Discrete asset write-downs (b)	-	-			3,036		-	729	2,307	24.0%	0.02
Below-the-line foreign exchange impacts (c)	-		-		-		(10,112)	(2,064)	(8,048)	20.4%	-0.06
Adjusted	\$250,296	\$	191,508	\$	63,897	\$	(2,523)	\$ 10,384	\$ 39,464	20.3%	\$ 0.30
Adjusted as a percent of sales	28.49	6	21.7%		7.2%		-0.3%	1.2%	4.5%		

- (a) Charges represent realignment costs incurred as a result of realignment programs of which \$19 is non-cash.
- (b) Charge represents a non-cash asset write-down associated with the impairment of a trademark.
- (c) Below-the-line foreign exchange impacts represent the remeasurement of foreign exchange derivative contracts as well as the remeasurement of assets and liabilities that are denominated in a currency other than a site's respective functional currency.

# **SEGMENT INFORMATION** (Unaudited)

FLOWSERVE PUMP DIVISION	Three Months Ended June 30,									
(Amounts in millions, except percentages)			2022							
Bookings	\$	760.0	\$	717.8						
Sales		765.4		614.9						
Gross profit		226.8		184.0						
Gross profit margin		29.6%		29.9%						
SG&A		132.8		131.7						
Segment operating income		98.0		57.3						
Segment operating income as a percentage of sales		12.8%		9.3%						
FLOW CONTROL DIVISION		Three Months Ended June 30,								
(Amounts in millions, except percentages)		2023		2022						
Bookings	\$	359.7	\$	329.9						
Sales		317.7		268.4						
Gross profit		93.1		80.3						
Gross profit margin		29.3%		29.9%						
SG&A		56.9		50.0						
Segment operating income		36.1		30.4						
Segment operating income as a percentage of sales		11.4%		11.3%						

# Segment Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands)

### **Flowserve Pump Division**

			Selling, eneral &			Selling, General &									
		Adr	ninistrative	Operating	Three Months Ended June 30,	Gross	Ad	Administrative Operati							
Three Months Ended June 30, 2023	<b>Gross Profit</b>	]	<b>Expense</b> Income		2022	Profit		Expense	Income						
Reported	\$ 226,814	\$	132,780	\$ 98,003	Reported	\$183,959	\$	131,722	\$ 57,346						
Reported as a percent of sales	29.6%	17.3% 12.8% Repo		12.8%	Reported as a percent of sales	29.9%	ó	21.4%	9.3%						
Realignment charges (a)	953		(17) 97		Realignment charges (a)	379		(2)	381						
Discrete asset write-downs (b)	Discrete asset write-downs (b) 796		(1,038) 1,834		Discrete asset write-downs	-		-	-						
Adjusted \$ 228,563		\$	131,725	\$100,807	Adjusted	\$184,338	\$	131,720	\$ 57,727						
Adjusted as a percent of sales 29.9%			17.2%	13.2%	Adjusted as a percent of sales	30.0%	ó	21.4%	9.4%						

#### **Flow Control Division**

				S	Selling,												
				Ge	neral &					General &							
			Administrati			<b>0</b>	perating	Three Months Ended June 30,		Gross		lministrative	Operating				
Three Months Ended June 30, 2023	Gı	oss Profit		E	Expense Incom		Income	2022		Profit		Expense	Income				
Reported	\$	93,058	\$	5	56,943	\$	36,115	Reported	\$	80,324	\$	49,955	\$ 30,369				
Reported as a percent of sales		29.3%			17.9%	)	11.4%	Reported as a percent of sales		29.9%	ó	18.6%	11.3%				
Realignment charges (a)		3,153			-		3,153	Realignment charges (a)		88		(33)	121				
Acquisition and integration-related								Acquisition and integration-									
(d)		-			(2,856)		2,856	related		-		-	-				
Discrete asset write-downs		-			-		-	Discrete asset write-downs (b)		-		(3,036)	3,036				
Adjusted	\$	96,211	\$	5	54,087	\$	42,124	Adjusted	\$	80,412	\$	46,886	\$ 33,526				
Adjusted as a percent of sales		30.3%			17.0%	,	13.3%	Adjusted as a percent of sales		30.0%	ó	17.5%	12.5%				

Note: Amounts may not calculate due to rounding

- (a) Charges represent realignment costs incurred as a result of realignment programs of which \$4 is non-cash.
- (b) Charge represents a further expense of \$1,834 associated with a sales contract that was initially reserved for in 2017.
- (c) Charges represent acquisition and integration-related costs associated with the pending acquisition of Velan Inc.  $\,$

- (a) Charges represent realignment costs incurred as a result of realignment programs of which \$19 is non-cash.
- (b) Charge represents a non-cash asset write-down associated with the impairment of a trademark.

# **CONDENSED CONSOLIDATED STATEMENTS OF INCOME** (Unaudited)

CAmounts in thousands, except per share data)         2023         2022           Sales         \$ 2,060,681         \$ 1,703,280           Cost of sales         (1,441,090)         (1,243,803)           Gross profit         619,591         459,477           Selling, general and administrative expense         (474,359)         (400,816)           Net earnings from affiliates         8,603         9,039           Operating income         153,835         67,700           Interest expense         (32,766)         (21,755)           Interest income         3,401         1,797           Other income (expense), net         (13,562)         (524)           Earnings before income taxes         110,908         47,218           Provision for income taxes         (25,757)         (14,800)           Net earnings, including noncontrolling interests         85,151         32,418           Less: Net earnings attributable to noncontrolling interests         (7,181)         (3,458)           Net earnings attributable to Flowserve Corporation common shareholders:         \$ 77,970         \$ 28,960		Six Months Ended June 30,								
Cost of sales         (1,441,090)         (1,243,803)           Gross profit         619,591         459,477           Selling, general and administrative expense         (474,359)         (400,816)           Net earnings from affiliates         8,603         9,039           Operating income         153,835         67,700           Interest expense         (32,766)         (21,755)           Interest income         3,401         1,797           Other income (expense), net         (13,562)         (524)           Earnings before income taxes         110,908         47,218           Provision for income taxes         (25,757)         (14,800)           Net earnings, including noncontrolling interests         85,151         32,418           Less: Net earnings attributable to noncontrolling interests         (7,181)         (3,458)           Net earnings attributable to Flowserve Corporation         \$77,970         \$28,960	(Amounts in thousands, except per share data)		2023		2022					
Gross profit         619,591         459,477           Selling, general and administrative expense         (474,359)         (400,816)           Net earnings from affiliates         8,603         9,039           Operating income         153,835         67,700           Interest expense         (32,766)         (21,755)           Interest income         3,401         1,797           Other income (expense), net         (13,562)         (524)           Earnings before income taxes         110,908         47,218           Provision for income taxes         (25,757)         (14,800)           Net earnings, including noncontrolling interests         85,151         32,418           Less: Net earnings attributable to noncontrolling interests         (7,181)         (3,458)           Net earnings attributable to Flowserve Corporation         \$77,970         \$28,960		\$		\$						
Selling, general and administrative expense       (474,359)       (400,816)         Net earnings from affiliates       8,603       9,039         Operating income       153,835       67,700         Interest expense       (32,766)       (21,755)         Interest income       3,401       1,797         Other income (expense), net       (13,562)       (524)         Earnings before income taxes       110,908       47,218         Provision for income taxes       (25,757)       (14,800)         Net earnings, including noncontrolling interests       85,151       32,418         Less: Net earnings attributable to noncontrolling interests       (7,181)       (3,458)         Net earnings attributable to Flowserve Corporation       77,970       28,960			(1,441,090)		(1,243,803)					
Net earnings from affiliates         8,603         9,039           Operating income         153,835         67,700           Interest expense         (32,766)         (21,755)           Interest income         3,401         1,797           Other income (expense), net         (13,562)         (524)           Earnings before income taxes         110,908         47,218           Provision for income taxes         (25,757)         (14,800)           Net earnings, including noncontrolling interests         85,151         32,418           Less: Net earnings attributable to noncontrolling interests         (7,181)         (3,458)           Net earnings attributable to Flowserve Corporation         \$77,970         \$28,960	Gross profit		619,591		459,477					
Operating income         153,835         67,700           Interest expense         (32,766)         (21,755)           Interest income         3,401         1,797           Other income (expense), net         (13,562)         (524)           Earnings before income taxes         110,908         47,218           Provision for income taxes         (25,757)         (14,800)           Net earnings, including noncontrolling interests         85,151         32,418           Less: Net earnings attributable to noncontrolling interests         (7,181)         (3,458)           Net earnings attributable to Flowserve Corporation         \$77,970         \$28,960	Selling, general and administrative expense		(474,359)		(400,816)					
Interest expense         (32,766)         (21,755)           Interest income         3,401         1,797           Other income (expense), net         (13,562)         (524)           Earnings before income taxes         110,908         47,218           Provision for income taxes         (25,757)         (14,800)           Net earnings, including noncontrolling interests         85,151         32,418           Less: Net earnings attributable to noncontrolling interests         (7,181)         (3,458)           Net earnings attributable to Flowserve Corporation         \$ 77,970         \$ 28,960	Net earnings from affiliates		8,603		9,039					
Interest income       3,401       1,797         Other income (expense), net       (13,562)       (524)         Earnings before income taxes       110,908       47,218         Provision for income taxes       (25,757)       (14,800)         Net earnings, including noncontrolling interests       85,151       32,418         Less: Net earnings attributable to noncontrolling interests       (7,181)       (3,458)         Net earnings attributable to Flowserve Corporation       \$ 77,970       \$ 28,960	Operating income		153,835		67,700					
Other income (expense), net         (13,562)         (524)           Earnings before income taxes         110,908         47,218           Provision for income taxes         (25,757)         (14,800)           Net earnings, including noncontrolling interests         85,151         32,418           Less: Net earnings attributable to noncontrolling interests         (7,181)         (3,458)           Net earnings attributable to Flowserve Corporation         \$ 77,970         \$ 28,960	Interest expense		(32,766)		(21,755)					
Earnings before income taxes 110,908 47,218 Provision for income taxes (25,757) (14,800) Net earnings, including noncontrolling interests 85,151 32,418 Less: Net earnings attributable to noncontrolling interests (7,181) (3,458) Net earnings attributable to Flowserve Corporation \$77,970 \$28,960	Interest income		3,401		1,797					
Provision for income taxes (25,757) (14,800)  Net earnings, including noncontrolling interests 85,151 32,418  Less: Net earnings attributable to noncontrolling interests (7,181) (3,458)  Net earnings attributable to Flowserve Corporation \$77,970 \$28,960	Other income (expense), net		(13,562)		(524)					
Net earnings, including noncontrolling interests85,15132,418Less: Net earnings attributable to noncontrolling interests(7,181)(3,458)Net earnings attributable to Flowserve Corporation\$ 77,970\$ 28,960	Earnings before income taxes		110,908		47,218					
Less: Net earnings attributable to noncontrolling interests  (7,181) (3,458)  Net earnings attributable to Flowserve Corporation  \$ 77,970 \$ 28,960	Provision for income taxes		(25,757)		(14,800)					
Net earnings attributable to Flowserve Corporation \$ 77,970 \$ 28,960	Net earnings, including noncontrolling interests		85,151		32,418					
	Less: Net earnings attributable to noncontrolling interests		(7,181)		(3,458)					
Net earnings per share attributable to Flowserve Corporation common shareholders:	Net earnings attributable to Flowserve Corporation	\$	77,970	\$	28,960					
The culture of the control of the co	Net earnings per share attributable to Flowserve Corporation common shareholders:									
Basic \$ 0.59 \$ 0.22	Basic	\$	0.59	\$	0.22					
Diluted 0.59 0.22	Diluted		0.59		0.22					
Weighted average shares – basic 131,051 130,554	Weighted average shares – basic		131,051		130,554					
Weighted average shares – diluted 131,782 131,148	Weighted average shares – diluted		131,782		131,148					

### Consolidated Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands, except per share data)

				Selling,				Other					
			(	General &				Income			Net	Effective	
			Ad	ministrative	(	Operating	(	(Expense),	Income		Earnings	Tax 1	Diluted
Six Months Ended June 30, 2023	Gı	ross Profit		Expense		Income		Net	Taxes		(Loss)	Rate	EPS
Reported	\$	619,591	\$	474,359	\$	153,835	\$	(13,562) \$	25,757	\$	77,970	23.2%	\$ 0.59
Reported as a percent of sales		30.1%		23.0%		7.5%	6	-0.7%	1.29	6	3.8%		
Realignment charges (a)		4,308		(24,122)		28,430		-	6,166		22,264	21.7%	0.17
Acquisition and integration-related (b)		-		(5,952)		5,952		-	1,554		4,398	26.1%	0.03
Discrete asset write-downs (c)(d)(e)		1,969		(3,955)		5,924		-	1,517		4,407	25.6%	0.03
Below-the-line foreign exchange impacts (f)		-		-		-		12,164	393		11,771	3.2%	0.09
Adjusted	\$	625,868	\$	440,330	\$	194,141	\$	(1,398) \$	35,387	\$	120,810	21.7%	\$ 0.92
Adjusted as a percent of sales		30.4%		21.4%		9.4%	6	-0.1%	1.79	6	5.9%		

Note: Amounts may not calculate due to rounding

- (a) Charges represent realignment costs incurred as a result of realignment programs of which \$7,601 is non-cash.
- (b) Charges represent acquisition and integration-related costs associated with the pending acquisition of Velan Inc.
- (c) Charge represents a further expense of \$1,834 associated with a sales contract that was initially reserved for in 2017.
- (d) Charge represents a further \$1,173 non-cash write-down of inventory associated with a customer sales contract that was originally determined to be uncollectible in 2020.
- (e) Charge represents a \$2,917 non-cash write-down of a licensing agreement.
- (f) Below-the-line foreign exchange impacts represent the remeasurement of foreign exchange derivative contracts as well as the remeasurement of assets and liabilities that are denominated in a currency other than a site's respective functional currency.

				Selling,				Other					
			G	General &				Income			Net	Effective	
			Adı	ministrative	(	Operating	(	Expense),	Income		Earnings	Tax	Diluted
Six Months Ended June 30, 2022	Gı	ross Profit		Expense		Income		Net	Taxes		(Loss)	Rate	EPS
Reported	\$	459,477	\$	400,816	\$	67,700	\$	(524) \$	14,800	\$	28,960	31.4%	\$ 0.22
Reported as a percent of sales		27.0%		23.5%		4.0%	6	0.0%	0.9%	ó	1.7%		
Realignment charges (a)		269		139		130		-	27		103	20.8%	0.00
Acquisition and integration-related		-		-		-		-	-		-	0.0%	0.00
Discrete asset write-downs (b)(c)		10,053		(13,229)		23,282		-	(70)		23,352	-0.3%	0.18
Below-the-line foreign exchange impacts (d)		-		-		-		(4,418)	(1,031)		(3,387)	23.3%	-0.03
Adjusted	\$	469,799	\$	387,726	\$	91,112	\$	(4,942) \$	13,726	\$	49,028	20.7%	\$ 0.37
Adjusted as a percent of sales		27.6%		22.8%		5.3%	6	-0.3%	0.8%	ó	2.9%		

- (a) Charges represent realignment costs incurred as a result of realignment programs of which \$259 is non-cash.
- (b) Charge represents a \$3,096 non-cash asset write-down associated with the impairment of a trademark.
- (c) Charges represent a \$20,246 reserve of Russia-related financial exposures.
- (d) Below-the-line foreign exchange impacts represent the remeasurement of foreign exchange derivative contracts as well as the remeasurement of assets and liabilities that are denominated in a currency other than a site's respective functional currency.

# **SEGMENT INFORMATION** (Unaudited)

FLOWSERVE PUMP DIVISION		Six Months E	nded June	e 30,
(Amounts in millions, except percentages)		2023		2022
Bookings	\$	1,487.8	\$	1,513.0
Sales		1,465.5		1,190.5
Gross profit		448.2		340.9
Gross profit margin		30.6%		28.6%
SG&A		279.8		271.5
Segment operating income		177.1		78.3
Segment operating income as a percentage of sales		12.1%		6.6%
FLOW CONTROL DIVISION		Six Months E	anded June	e 30,
FLOW CONTROL DIVISION (Amounts in millions, except percentages)		Six Months E	nded June	e 30, 2022
	<u> </u>		anded June	
(Amounts in millions, except percentages)	\$	2023		2022
(Amounts in millions, except percentages) Bookings	\$	<b>2023</b> 691.6		<b>2022</b> 624.2
(Amounts in millions, except percentages) Bookings Sales	\$	<b>2023</b> 691.6 599.3		<b>2022</b> 624.2 516.3
(Amounts in millions, except percentages) Bookings Sales Gross profit	\$	691.6 599.3 173.4		2022 624.2 516.3 139.8
(Amounts in millions, except percentages) Bookings Sales Gross profit Gross profit margin	\$	691.6 599.3 173.4 28.9%		2022 624.2 516.3 139.8 27.1%

# Segment Reconciliation of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measure (Unaudited)

(Amounts in thousands)

### **Flowserve Pump Division**

				Selling, General &			Selling, General &				
			A	lministrative	Operating	Six Months Ended June 30,	Gross	Adı	ministrativ	e Operating	
Six Months Ended June 30, 2023	Gr	oss Profit		Expense	Income	2022	Profit		Expense	Income	
Reported	\$	448,241	\$	279,759	\$ 177,076	Reported	\$ 340,903	\$	271,523	\$ 78,347	
Reported as a percent of sales		30.69	6	19.1%	12.1%	Reported as a percent of sales	28.6%	ó	22.8%	6.6%	
Realignment charges (a)		1,343		(2,067)	3,410	Realignment charges (a)	296		(77)	373	
Discrete asset write-downs (b)(c)(d)		1,969		(3,955)	5,924	Discrete asset write-downs (b)	8,939		(9,111)	18,050	
Adjusted	\$	451,553	\$	273,737	\$ 186,410	Adjusted	\$ 350,138	\$	262,335	\$ 96,770	
Adjusted as a percent of sales		30.89	6	18.7%	12.7%	Adjusted as a percent of sales	29.4%	ó	22.0%	8.1%	

#### **Flow Control Division**

				Selling,						Selling,	
			C	General &					(	General &	
			Adı	ministrativ	e O	perating	Six Months Ended June 30,	Gross	Ad	lministrative	Operating
Six Months Ended June 30, 2023	Gı	ross Profit		Expense		Income	2022	Profit		Expense	Income
Reported	\$	173,351	\$	118,702	\$	54,649	Reported	\$ 139,840	\$	94,234	\$ 45,606
Reported as a percent of sales		28.9%	•	19.8%	)	9.1%	Reported as a percent of sales	27.19	6	18.3%	8.8%
Realignment charges (a) Acquisition and integration-related		3,164		(8,906)		12,070	Realignment charges (a) Acquisition and integration-	34		(50)	84
(e)		-		(5,952)		5,952	related	-		-	-
Discrete asset write-downs		-		-		-	Discrete asset write-downs (b) (c)	1,114		(4,118)	5,232
Adjusted	\$	176,515	\$	103,844	\$	72,671	Adjusted	\$ 140,988	\$	90,066	\$ 50,922
Adjusted as a percent of sales		29.5%	,	17.3%	)	12.1%	Adjusted as a percent of sales	27.39	6	17.4%	9.9%

Note: Amounts may not calculate due to rounding

- (a) Charges represent realignment costs incurred as a result of realignment programs of which \$4 is non-cash.
- (b) Charge represents a further expense of \$1,834 associated with a sales contract that was initially reserved for in 2017.
- (c) Charge represents a further \$1,173 non-cash write-down of inventory associated with a customer sales contract that was originally determined to be uncollectible in 2020.
- (d) Charge represents a \$2,917 non-cash write-down of a licensing agreement.

- (a) Charges represent realignment costs incurred as a result of realignment programs of which \$19 is non-cash.
- (b) Charges represent the reserve of Russia-related financial exposures of \$20,246.
- (c) Charge represents a non-cash asset write-down of \$3,036 associated with the impairment of a trademark.

Second Quarter and Year-to-Date 2023 - Segment Results (dollars in millions, comparison vs. 2022 second quarter and year-to-date, unaudited)

			F	PD			FC	CD	
	2nd Qtr YTD						Qtr	YT	TD
Bookings	\$	760.0		\$1,487.8		\$359.7		\$691.6	
- vs. prior year		42.2	5.9%	-25.2	-1.7%	29.8	9.0%		10.8%
- on constant currency		41.3	5.8%	-11.3	-0.7%	32.8	10.0%	79.0	12.7%
Sales	\$	765.4		\$1,465.5		\$317.7		\$599.3	
- vs. prior year		150.5	24.5%	275.0	23.1%	49.3	18.4%	83.0	16.1%
- on constant currency		151.4	24.6%	292.1	24.5%	52.3	19.5%	93.7	18.2%
Gross Profit	\$	226.8		\$ 448.2		\$ 93.1		\$173.4	
- vs. prior year		23.3%	6	31.59	%	15.9%	<b>%</b>	24.0%	<b>6</b>
Gross Margin (% of sales)		29.69	6	30.69	%	29.39	%	28.9%	6
						(60)		180	
- vs. prior year (in basis points)	(:	30) bps		200 bps		bps		bps	
Operating Income	\$	98.0		\$ 177.1		\$ 36.1		\$ 54.6	
- vs. prior year		40.7	71.0%		126.2%	5.7	18.8%	9.0	19.7%
- on constant currency		41.9	73.1%	106.2	135.5%	6.7	22.2%	10.8	23.8%
Operating Margin (% of sales)		12.89	6	12.19	%	11.49	6	9.19	6
- vs. prior year (in basis points)	3	350 bps		550 bps		10 bps		30 bps	
Adjusted Operating Income *	\$	100.8		\$ 186.4		\$ 42.1		\$ 72.7	
- vs. prior year		43.1	74.7%	89.7	92.8%	8.6	25.7%	21.8	42.8%
- on constant currency		44.3	76.8%	97.1	100.4%	9.6	28.7%	23.6	46.4%
Adj. Oper. Margin (% of sales)*		13.29	6	12.79	%	13.3%	<b>%</b>	12.19	6
								220	
- vs. prior year (in basis points)	3	880 bps		460 bps		80 bps		bps	
Backlog	\$2	2,026.4				\$835.6			

 $<sup>\</sup>mbox{*}$  Adjusted Operating Income and Adjusted Operating Margin exclude realignment charges and other specific discrete items

# **CONDENSED CONSOLIDATED BALANCE SHEETS** (Unaudited)

(Amounts in thousands, except par value)	June 30, 2023	December 31, 2022
(Amounts in thousands, except par value)	2023	2022
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 422,837	\$ 434,971
Accounts receivable, net of allowance for expected credit losses of \$84,358 and \$83,062, respectively	887,867	868,632
Contract assets, net of allowance for expected credit losses of \$4,420 and \$5,819, respectively	227,636	233,457
Inventories, net	914,288	803,198
Prepaid expenses and other	126,756	110,714
Total current assets	2,579,384	2,450,972
Property, plant and equipment, net of accumulated depreciation of \$1,139,149 and \$1,172,957, respectively	500,075	500,945
Operating lease right-of-use assets, net	164,391	174,980
Goodwill	1,177,131	1,168,124
Deferred taxes	158,835	149,290
Other intangible assets, net	125,216	134,503
Other assets, net of allowance for expected credit losses of \$66,857 and \$66,377, respectively	214,983	211,820
Total assets	\$ 4,920,015	\$ 4,790,634
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 492,623	\$ 476,747
Accrued liabilities	441,520	427,578
Contract liabilities	269,725	256,963
Debt due within one year	55,781	49,335
Operating lease liabilities	32,440	32,528
Total current liabilities	1,292,089	1,243,151
Long-term debt due after one year	1,245,253	1,224,151
Operating lease liabilities	146,255	155,196
Retirement obligations and other liabilities	314,408	309,529
Shareholders' equity:		
Common shares, \$1.25 par value	220,991	220,991
Shares authorized – 305,000		
Shares issued – 176,793 and 176,793, respectively		
Capital in excess of par value	495,281	507,484
Retained earnings	3,798,984	3,774,209
Treasury shares, at cost – 45,894 and 46,359 shares, respectively	(2,014,932)	(2,036,882)
Deferred compensation obligation	7,815	6,979
Accumulated other comprehensive loss	(623,687)	(647,788)
Total Flowserve Corporation shareholders' equity	1,884,452	1,824,993
Noncontrolling interests	37,558	33,614
Total equity	1,922,010	1,858,607
Total liabilities and equity	\$ 4,920,015	\$ 4,790,634

# **CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS** (Unaudited)

Constitutions of Departing activities:         Sea 5.15.1         \$ 1.2	(Onauditeu)	Six Months Ended June 30,						
Net eamings, including noncontrolling interests         \$ 3,418           Adjustments to reconcile net earnings to net cash provided (used) by operating activities:         37,452         40,034           Deperciation         37,452         40,034           Amortization of intangible and other assets         15,788         16,788           Stock-based compensation         16,849         3,982           Foreign currency, assets write downs and other non-cash adjustments         (5,530)         21,038           Change in assets and liabilities:         (99,240)         96,737           Accounts receivable, net         (99,240)         96,737           Inventories, net         99,17         7,706           Prepaid expenses and other assets, net         10,03         9,917         7,706           Accounts payable         10,831         9,642           Accounts payable         10,831         9,622           Accounted liabilities and income taxes payable         10,831         9,622           Retirement obligations and other         8,412         10,028           Net 2self flows provided (used) by operating activities         31,833         3,31,012           Cash flows provided (used) by investing activities         31,833         3,1012           Met 2self assembliating activities         20,0	(Amounts in thousands)							
Net earnings, including nonconrolling interests         \$ 8,151         \$ 3,241           Adjustments to reconcile net earnings to net cash provided (used) by operating activities:         37,452         40,034           Peope claidin         37,452         40,034           Amortization of intangible and other assets         5,158         6,788           Stock-based compensation         (8,418)         30,902           Foreign currency, asset write downs and other non-cash adjustments         (8,418)         20,002           Change in assets and liabilities:         (9,504)         (8,767)           Accounts receivable, net         (9,940)         (96,737)           Incompact (assets, net)         (9,917)         (7,050)           Accounts payable         (10,50)         (10,760)           Accounts payable         (10,31)         (9,673)           Accounts payable         (2,011)         (6,773)           Accounts payable         (3,13)         (3,679)           Retirement obligations and other         (3,010)         (5,079)           Retirement obligations and other         (3,189)         (3,079)           Not as flower provided (used) by operating activities         (3,189)         (3,079)           Caspial expenditures         (3,189)         (3,190)         (3,190)<					_			
Adjustments to reconcile net earnings to net cash provided (used) by operating activities         37,452         40,034           Depreciation         5,158         6,748           Stock-based compensation         15,878         16,868           Foreign currency, asset write downs and other non-cash adjustments         (6,418)         3,982           Change in assets and liabilities:         (5,350)         21,638           Inventories, net         (99,240)         69,737           Contract assets, net         (99,17)         7,705           Prepaid expenses and other assets, net         (105)         19,789           Accounts payable         10,831         9,62           Accrued liabilities and income taxes payable         (2,091)         (5,773)           Actual case thosy provided (used) by operating activities         (14,329)         (5,079)           Net ash flows provided (used) by operating activities         (31,893)         (31,010)           Other         (31,893)         (31,010)         (31,010)           Net ash flows provided (used) by investing activities         (31,893)         (31,010)           Net cash flows provided (used) by investing activities         (31,893)         (31,010)           Net cash flows provided (used) by investing activities         (31,893)         (32,997)		<b>d</b>	05.454	4	22.440			
Depreciation         37,452         40,034           Amortization of intangible and other assets         5,158         6,748           Stock-based compensation         15,878         16,896           Foreign currency, asset write downs and other non-cash adjustments         (8,418)         3,982           Change in assets and liabilities         (93,240)         (96,737)           Inventories, net         (99,240)         (96,737)           Contract assets, net         9,917         (7,050)           Perpaid expenses and other assets, net         9,917         (7,005)           Accounts payable         7,118         33,550           Accounts payable         10,831         9,642           Accounts payable         10,831         9,642           Accounts payable         10,831         9,642           Accounts payable         10,832         10,028           Accuel liabilities and income taxes payable         8,412         10,028           Retirement obligations and other         8,412         10,028           Net ash flows provided (used) by operating activities         31,833         (31,029)           Other         9,41         2,015           Other         9,41         2,015           Payments incert colleged (us		\$	85,151	\$	32,418			
Amortization of intangible and other assets         5,158         6,748           Stock-based compensation         15,878         16,896           Foreign currency, asset write downs and other non-cash adjustments         (8,418)         3,982           Change in assets and liabilities:         (5,350)         (21,638)           Accounts receivable, net         (99,240)         (96,737)           Contract assets, net         9,917         (7,05)           Prepaid expenses and other assets, net         (10,50)         (19,769)           Accounts payable         10,831         9,642           Accrued liabilities and income taxes payable         20,911         (65,773)           Actual discommentation and other         8,412         10,028           Actual displations and other         8,412         10,028           Actual liabilities and income taxes payable         20,911         (65,773)           Retirement obligations and other         8,412         10,028           Net cash flows provided (used) by operating activities         30,384         (71,367)           Capital expenditures         (34,1893)         (31,193)         (31,193)           Other         (20,000)         (31,593)         (32,897)         (32,997)           Payments on term loan         (20,00			DE 450		40.004			
Stock-based compensation         15,878         16,896           Foreign currency, asset write downs and other non-cash adjustments         (8,18)         (3,982)           Change in assets and liabilities:         Temperature of the properties of the	•		-		,			
Foreign currency, asset write downs and other non-cash adjustments         (8,418)         (3,982)           Change in assets and liabilities:         (5,350)         (21,638)           Accounts receivable, net         (99,240)         (96,737)           Contract assets, net         (99,517)         (7,705)           Prepaid expenses and other assets, net         (105)         (19,769)           Accounts payable         7,118         33,550           Contract liabilities         10,831         9,642           Accrued liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,002           Net deferred taxes         (14,329)         (5,079)           Net ash flows provided (used) by operating activities         50,384         (71,367)           Cash flows provided (used) by investing activities         (31,893)         (31,012)           Net cash flows provided (used) by investing activities         (31,893)         (31,012)           Net cash flows provided (used) by investing activities         (32,834)         (28,997)           Proceeds under revolving credit facility         150,000         1           Proceeds under revolving credit facility         150,000         1           Proceeds under revolving credit facilit	-							
Change in assets and liabilities:         (5,350)         (21,638)           Accounts receivable, net         (99,240)         (96,737)           Inventories, net         (99,240)         (96,737)           Contract assets, net         (99,17)         (7,705)           Prepaid expenses and other assets, net         (105)         (19,769)           Accounts payable         7,118         33,550           Contract liabilities         (10,83)         9,642           Accrued liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,028           Net cash flows provided (used) by operating activities         5,384         (71,367)           Cash flows - Investing activities         (31,893)         (31,012)           Other         (31,893)         (31,012)           Other         (31,893)         (31,012)           Net cash flows provided (used) by investing activities         (31,893)         (31,012)           Proceeds under revolving credit facility         (90,000)         (15,291)           Payments on term loan         (20,000)         (5,297)           Payments under revolving credit facility         (100,000)         -           Payments under other financing arrangements <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td> <td></td> <td></td> <td></td>	· · · · · · · · · · · · · · · · · · ·							
Accounts receivable, net         (5,350)         (21,638)           Inventories, net         (99,240)         (95,737)           Contract assets, net         (91)         (7,705)           Prepaid expenses and other assets, net         (105)         (19,769)           Accounts payable         7,118         33,550           Contract liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,028           Net deferred taxes         (14,329)         (50,709)           Net ash flows provided (used) by operating activities         50,38         (71,602)           Cash flows - Investing activities         (31,893)         (31,012)           Other         (31,893)         (31,012)           Other         (31,893)         (31,012)           Other         (31,893)         (31,012)           Payments activities         (31,893)         (31,012)           Payments on term loan         (20,000)         (15,291)           Payments on term loan         (20,000)         15,201           Payments under oreolving credit facility         (100,000)         -           Payments under other financing arrangements         (34,88)         (720)           Pa			(8,418)		(3,982)			
Inventories, net         (99,240)         (96,737)           Contract assets, net         9,917         (7,705)           Prepaid expenses and other assets, net         (105)         (19,769)           Accounts payable         7,118         33,550           Contract liabilities         10,831         9,642           Accrued liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,028           Net cash flows provided (used) by operating activities         50,384         (71,367)           Net cash flows provided (used) by operating activities         31,893         (31,012)           Other         (941)         2,015           Payments under loan         (20,000)         15,921           Payments on term loan         (20,000)         15,921           Payments under revolving credit facility         (100,000)         -           Payments under revolving credit facility         (100,000)         -           Payments under other financing arrangements         (3,458)         (720)           Payments under other financing arrangements         (3,458)         (720)           Payments related to tax withholding for stock-based compensation         (6,235)         (4,497)			(E.DEO)		(0.4, (0.0))			
Contract assets, net         9,917         (7,705)           Prepaid expenses and other assets, net         (105)         (19,769)           Accounts payable         7,118         3,550           Contract liabilities         10,831         9,642           Accrued liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,028           Net deferred taxes         (14,329)         (5,079)           Net cash flows provided (used) by operating activities         31,893         (31,012)           Cash flows - Investing activities         (31,893)         (31,012)           Other         (941)         2,015           Net cash flows provided (used) by investing activities         (32,834)         (28,997)           Net cash flows provided (used) by investing activities         (32,834)         (28,997)           Net cash flows provided (used) by investing activities         (20,000)         (15,921)           Payments on term loan         (20,000)         (15,921)           Payments under revolving credit facility         (100,000)         -           Proceeds under revolving credit facility         (100,000)         -           Payments under other financing arrangements         (34,58)         (720)			. , ,					
Prepaid expenses and other assets, net         (105)         (19,769)           Accounts payable         7,118         33,550           Contract liabilities         10,831         9,642           Accrued liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,028           Net deferred taxes         (14,329)         (5,079)           Net ash flows provided (used) by operating activities         31,012         (2,091)           Cash flows Investing activities         (31,893)         (31,012)           Other         (941)         2,015           Net cash flows provided (used) by investing activities         (32,834)         (28,997)           Net ash flows provided (used) by investing activities         (32,834)         (28,997)           Payments on term loan         (20,000)         (15,921)           Payments under revolving credit facility         150,000         -           Payments under revolving credit facility         100,000         -           Payments under other financing arrangements         197         1,029           Payments related to tax withholding for stock-based compensation         (6,235)         (4,497)           Payments related to tax withholding for stock-based compensation					,			
Accounts payable         7,118         33,550           Contract liabilities         10,831         9,642           Accrued liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,028           Net cash flows provided (used) by operating activities         50,384         (71,367)           Ret cash flows provided (used) by operating activities         31,012         31,012           Other         (941)         2,015           Other Solid (used) by investing activities         (32,834)         (31,912)           Net cash flows provided (used) by investing activities         (32,834)         (31,912)           Payments of time flows - Financing activities         (32,834)         (31,912)           Payments under revolving credit facility         (20,000)         15,921           Payments under revolving credit facility         (100,000)         -           Payments under other financing arrangements         197         1,029           Payments under other financing arrangements         (3,458)         (720           Payments of dividends         (5,247)         (5,247)         (5,247)           Other         (32,00)         (5,348)         (720           Payments of dividends         (5,247)<	·							
Contract liabilities         10,831         9,642           Accrued liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,028           Net deferred taxes         (14,329)         (5,079)           Net cash flows provided (used) by operating activities         50,384         (71,367)           Cash flows - Investing activities         31,893         (31,012)           Other         (941)         2,015           Net cash flows provided (used) by investing activities         (32,334)         (28,997)           Other         (940)         2,015           Net cash flows Prinarcing activities         (20,000)         (15,921)           Payments on term loan         (20,000)         (15,921)           Payments under revolving credit facility         150,000         -           Payments under revolving credit facility         (100,000)         -           Payments under other financing arrangements         (3,458)         (720)           Payments under other financing arrangements         (3,458)         (720)           Payments related to tax withholding for stock-based compensation         (52,371)         (52,267)           Other         (32,302)         (53,34)								
Accrued liabilities and income taxes payable         (2,091)         (65,773)           Retirement obligations and other         8,412         10,028           Net deferred taxes         (14,329)         (5,079)           Net cash flows provided (used) by operating activities         50,384         (71,367)           Cash flows - Investing activities         31,893         (31,012)           Other         (941)         2,015           Net cash flows provided (used) by investing activities         (20,000)         (15,921)           Payments on term loan         (20,000)         (15,921)           Poceeds under revolving credit facility         (100,000)         -           Payments under revolving credit facility         (100,000)         -           Payments under other financing arrangements         197         1,029           Payments under other financing arrangements         (3,458)         (720)           Payments under other financing arrangements         (52,471)         (52,627)           Payments of dividends         (52,471)         (52,627)           Other         (32,287)         (77,710)           Net cash flows provided (used) by financing activities         (32,287)         (77,710)           Effect of exchange rate changes on cash         (20,0107)								
Retirement obligations and other         8,412         10,028           Net cash flows provided (used) by operating activities         50,384         (71,367)           Cash flows - Investing activities         Sq. (31,693)         (31,012)           Capital expenditures         (31,893)         (31,012)           Other         (941)         2,015           Net cash flows provided (used) by investing activities         32,834         (28,997)           Net cash flows provided (used) by investing activities         20,000         (15,921)           Payments on term loan         (20,000)         (15,921)           Pocceds under revolving credit facility         150,000         -           Pocceds under revolving credit facility         100,000         -           Payments under other financing arrangements         197         1,029           Payments under other financing arrangements         (5,245)         (7,240)           Payments related to tax withholding for stock-based compensation         (6,235)         (4,947)           Payments of dividends         (52,471)         (52,267)           Other         (320)         (5,334)           Otter         (320)         (5,334)           Otter         (32,027)         (77,710)     <								
Net deferred taxes         (14,329)         (5,079)           Net cash flows provided (used) by operating activities         50,384         (71,367)           Cash flows - Investing activities         31,893         (31,012)           Capital expenditures         (941)         2,015           Other         (941)         2,015           Net cash flows provided (used) by investing activities         (20,000)         (15,921)           Payments on term loan         (20,000)         1,5921           Proceeds under revolving credit facility         (100,000)         -           Payments under other financing arrangements         197         1,029           Payments under other financing arrangements         (3,458)         (720)           Payments under other financing arrangements         (3,254)         (5,247)           Payments under other financing arrangements         (3,254)         (5,247)           Payments under other financing arrangements         (3,254)         (5,247)           Payments under other financing arrangements         (3,2			. , ,					
Net cash flows provided (used) by operating activities         50,384         (71,367)           Cash flows – Investing activities:         3(31,933)         (31,012)           Capital expenditures         (941)         2,015           Other         (941)         2,015           Net cash flows provided (used) by investing activities         (32,834)         (28,997)           Cash flows – Financing activities:         ***         ***           Payments on term loan         (20,000)         (15,921)           Pocceds under revolving credit facility         150,000         -           Payments under other financing arrangements         197         1,029           Payments under other financing arrangements         (3,458)         (720)           Payments related to tax withholding for stock-based compensation         (6,235)         (4,497)           Payments of dividends         (52,471)         (52,267)           Other         (32,287)         (77,710)           Effect of exchange rate changes on cash         (20,032)         (20,333)           Net cash flows provided (used) by financing activities         (32,287)         (77,710)           Effect of exchange rate changes on cash         (20,0107)         (20,0107)           Net change in cash and cash equivalents         (34,497)	-							
Cash flows – Investing activities:         Capital expenditures       (31,893)       (31,012)         Other       (941)       2,015         Net cash flows provided (used) by investing activities       (32,834)       (28,997)         Cash flows – Financing activities:       ***         Payments on term loan       (20,000)       (15,921)         Proceeds under revolving credit facility       150,000       -         Payments under revolving credit facility       (100,000)       -         Proceeds under other financing arrangements       197       1,029         Payments under other financing arrangements       (3,458)       (720)         Payments related to tax withholding for stock-based compensation       (6,235)       (4,497)         Payments of dividends       (52,471)       (52,267)         Other       (320)       (5,334)         Net cash flows provided (used) by financing activities       (32,287)       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       (12,134)       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452					(5,079)			
Capital expenditures       (31,893)       (31,012)         Other       (941)       2,015         Net cash flows provided (used) by investing activities       (28,997)         Cash flows – Financing activities:         Payments on term loan       (20,000)       (15,921)         Proceeds under revolving credit facility       150,000       -         Payments under revolving credit facility       (100,000)       -         Proceeds under other financing arrangements       197       1,029         Payments under other financing arrangements       (3,458)       (720)         Payments related to tax withholding for stock-based compensation       (6,235)       (4,497)         Payments of dividends       (52,471)       (52,267)         Other       32,287       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       12,134       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452	Net cash flows provided (used) by operating activities		50,384		(71,367)			
Other         (941)         2,015           Net cash flows provided (used) by investing activities         (28,997)           Cash flows – Financing activities:           Payments on term loan         (20,000)         (15,921)           Proceeds under revolving credit facility         150,000         -           Payments under revolving credit facility         (100,000)         -           Proceeds under other financing arrangements         197         1,029           Payments under other financing arrangements         (3,458)         (720)           Payments related to tax withholding for stock-based compensation         (6,235)         (4,497)           Payments of dividends         (52,471)         (52,267)           Other         3200         (5,334)           Net cash flows provided (used) by financing activities         (32,287)         (77,710)           Effect of exchange rate changes on cash         2,603         (22,033)           Net change in cash and cash equivalents         (12,134)         (200,107)           Cash and cash equivalents at beginning of period         434,971         658,452								
Net cash flows provided (used) by investing activities         (28,997)           Cash flows – Financing activities:         (20,000)         (15,921)           Payments on term loan         (20,000)         (15,921)           Proceeds under revolving credit facility         150,000         -           Payments under revolving credit facility         (100,000)         -           Proceeds under other financing arrangements         197         1,029           Payments under other financing arrangements         (3,458)         (720)           Payments related to tax withholding for stock-based compensation         (6,235)         (4,497)           Payments of dividends         (52,471)         (52,267)           Other         (320)         (5,334)           Net cash flows provided (used) by financing activities         (32,287)         (77,710)           Effect of exchange rate changes on cash         2,603         (22,033)           Net change in cash and cash equivalents         (12,134)         (200,107)           Cash and cash equivalents at beginning of period         434,971         658,452	Capital expenditures							
Cash flows – Financing activities:           Payments on term loan         (20,000)         (15,921)           Proceeds under revolving credit facility         150,000         -           Payments under revolving credit facility         (100,000)         -           Proceeds under other financing arrangements         197         1,029           Payments under other financing arrangements         (3,458)         (720)           Payments related to tax withholding for stock-based compensation         (6,235)         (4,497)           Payments of dividends         (52,471)         (52,267)           Other         (320)         (5,334)           Net cash flows provided (used) by financing activities         (32,287)         (77,710)           Effect of exchange rate changes on cash         2,603         (22,033)           Net change in cash and cash equivalents         (12,134)         (200,107)           Cash and cash equivalents at beginning of period         434,971         658,452	Other		(941)		2,015			
Payments on term loan       (20,000)       (15,921)         Proceeds under revolving credit facility       150,000       -         Payments under revolving credit facility       (100,000)       -         Proceeds under other financing arrangements       197       1,029         Payments under other financing arrangements       (3,458)       (720)         Payments related to tax withholding for stock-based compensation       (6,235)       (4,497)         Payments of dividends       (52,471)       (52,267)         Other       (320)       (5,334)         Net cash flows provided (used) by financing activities       (32,287)       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       (12,134)       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452	Net cash flows provided (used) by investing activities		(32,834)		(28,997)			
Proceeds under revolving credit facility       150,000       -         Payments under revolving credit facility       (100,000)       -         Proceeds under other financing arrangements       197       1,029         Payments under other financing arrangements       (3,458)       (720)         Payments related to tax withholding for stock-based compensation       (6,235)       (4,497)         Payments of dividends       (52,471)       (52,267)         Other       (320)       (5,334)         Net cash flows provided (used) by financing activities       (32,287)       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       (12,134)       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452	Cash flows – Financing activities:				_			
Payments under revolving credit facility       (100,000)       -         Proceeds under other financing arrangements       197       1,029         Payments under other financing arrangements       (3,458)       (720)         Payments related to tax withholding for stock-based compensation       (6,235)       (4,497)         Payments of dividends       (52,471)       (52,267)         Other       (320)       (5,334)         Net cash flows provided (used) by financing activities       (32,287)       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       (12,134)       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452	Payments on term loan		(20,000)		(15,921)			
Proceeds under other financing arrangements       197       1,029         Payments under other financing arrangements       (3,458)       (720)         Payments related to tax withholding for stock-based compensation       (6,235)       (4,497)         Payments of dividends       (52,471)       (52,267)         Other       (320)       (5,334)         Net cash flows provided (used) by financing activities       (32,287)       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       (12,134)       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452	Proceeds under revolving credit facility		150,000		_			
Payments under other financing arrangements       (3,458)       (720)         Payments related to tax withholding for stock-based compensation       (6,235)       (4,497)         Payments of dividends       (52,471)       (52,267)         Other       (320)       (5,334)         Net cash flows provided (used) by financing activities       (32,287)       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       (12,134)       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452	Payments under revolving credit facility	(	100,000)		-			
Payments related to tax withholding for stock-based compensation       (6,235)       (4,497)         Payments of dividends       (52,471)       (52,267)         Other       (320)       (5,334)         Net cash flows provided (used) by financing activities       (32,287)       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       (12,134)       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452	Proceeds under other financing arrangements		197		1,029			
Payments of dividends       (52,471)       (52,267)         Other       (320)       (5,334)         Net cash flows provided (used) by financing activities       (32,287)       (77,710)         Effect of exchange rate changes on cash       2,603       (22,033)         Net change in cash and cash equivalents       (12,134)       (200,107)         Cash and cash equivalents at beginning of period       434,971       658,452	Payments under other financing arrangements		(3,458)		(720)			
Other         (320)         (5,334)           Net cash flows provided (used) by financing activities         (32,287)         (77,710)           Effect of exchange rate changes on cash         2,603         (22,033)           Net change in cash and cash equivalents         (12,134)         (200,107)           Cash and cash equivalents at beginning of period         434,971         658,452	Payments related to tax withholding for stock-based compensation		(6,235)		(4,497)			
Net cash flows provided (used) by financing activities(32,287)(77,710)Effect of exchange rate changes on cash2,603(22,033)Net change in cash and cash equivalents(12,134)(200,107)Cash and cash equivalents at beginning of period434,971658,452	Payments of dividends		(52,471)		(52,267)			
Effect of exchange rate changes on cash2,603(22,033)Net change in cash and cash equivalents(12,134)(200,107)Cash and cash equivalents at beginning of period434,971658,452	Other		(320)		(5,334)			
Effect of exchange rate changes on cash2,603(22,033)Net change in cash and cash equivalents(12,134)(200,107)Cash and cash equivalents at beginning of period434,971658,452	Net cash flows provided (used) by financing activities		(32,287)		(77,710)			
Net change in cash and cash equivalents(12,134)(200,107)Cash and cash equivalents at beginning of period434,971658,452					(22,033)			
Cash and cash equivalents at beginning of period 434,971 658,452			(12,134)					
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## **Contacts**

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